

IN THE PASSENGER SEAT

YOUR DRIVING INSTRUCTOR INDUSTRY NEWSLETTER

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INTELLIGENT TRAINING SOLUTIONS PTY LTD

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YOUR INDUSTRY NEWSLETTER

\$0.00

Welcome to the sixth edition of *In the Passenger Seat* for the year and our last edition for 2019! We can't believe how fast the last 6 months have passed us by.

On behalf of the Intelligent Training Solutions team, we hope that this holidays you will afford yourself time off work to spend with family, friends and loved ones. Wishing you all a very happy holidays and a safe and prosperous start to the new year!



TIP: Check out the <u>employment section</u> for job opportunities.



There will be NO newsletter in the month of January! Our next newsletter will be out in February 2020!

WHAT HAPPENED TO THE NOVEMBER EDITION?

Some of you may be wondering what happened to the 5th edition (November's edition) of our newsletter... Put simply, the file used for the 5th edition of the newsletter corrupted during the upload process and we lost the final version of the newsletter.

As this is a free newsletter, Intelligent Training Solutions donates 24 hours of their staff, equipment and printing resources to this project at no cost to our industry or our newsletter developers. At the time this file corruption occurred, we were already over our monthly allocated resource time and restoring the files would have incurred an external cost, which at that point in time the newsletter was unable to cover.

On some good news, the I.T.S IT department did inform us that November's edition may be recoverable. Should that be the case we will upload the 05th edition of this newsletter to our webpage.

GROWTH MINDSET VS FIXED MINDSET - WHAT IS IT AND YOUR PERSONAL PROFESSIONAL DEVELOPMENT PLAN FOR 2020

In this month's opening article, we invite you to 'ask yourself' whether you believe you have a fixed or a growth mindset.

Over the next page or so, we hope to identify the difference between the two mindsets, what we, as an industry, gain by understanding these mindsets and what benefits we can gain personally, to our business, and our clients.

Regardless of how we are all employed within the driver trainer industry, we can all benefit from rejecting a fixed mindset and embracing a growth mindset instead.

So, what is the difference between a fixed mindset and a growth mindset?





Website: www.its.edu.au Page 1 of 32 Enquiries: editorial@its.edu.au

WHAT IT MEANS HAVING A FIXED MINDSET

People with a fixed mindset believe their basic qualities, like their intelligence or talent, are simply fixed traits. They spend their time documenting their intelligence or talent instead of developing them. They also believe that talent alone creates success—without effort.

WHAT IT MEANS HAVING A GROWTH MINDSET

People with a growth mindset believe that their most basic abilities can be developed through dedication and hard work - brains and talent are just the starting point. This view creates a love of learning and a resilience that is essential for great accomplishment.

HOW DO PEOPLE SEE US AS AN INDUSTRY?

Having worked with various government departments and regulators throughout Australia over the last 15 years who have all had interactions with our driver trainer industry, we regularly receive feedback suggesting that our industry unfortunately demonstrates a fixed mindset.

We don't need to think long and hard to know that this impression is far from ideal, especially for an industry that is supposed to be based on education!

It is for this reason that we have chosen this topic for discussion this month.

Now, we know that the above observation does not account for all the driver trainers, and that many of us demonstrate a growth mindset and truly embrace improving what we do daily.



It is also easy to see, appreciate and understand that because so many of us work in isolation, a fixed mindset is easily achieved. Let's face it, we are in charge of our work schedules, we are in charge of our students and their learning, and for some of us, we are in charge of our employees.

This creates a dilemma, as driver trainers we either recognise our shortcomings and work on improving them or create a world and workplace where we have no shortcomings. This dilemma can lead us to work hard to surround ourselves with an environment free of any challenges. We become reluctant to implement change or self-improvement, and as an individual or industry, we are susceptible to organisations not wanting to work with us and being left behind. This leaves us with the appearance to be unwilling to learn, demonstrate growth, be flexible and patient. It's not a good look for us!

Over the next month or two, we invite you to explore the different mindsets, ask yourself the question 'what mindset do I possess?'. We also encourage you to choose some sort of personal or professional development activity of any nature and become a better trainer and person for the exercise.

For those original subscribers of this newsletter, you will know that we list both free and paid professional development opportunities throughout this newsletter, some from external resources like the TAC, others from ITS.

If you wish to learn more on this topic or would like to explore the opportunity to sit in on a professional development series on different mindset and their effects on business, please email us at editorial@its.edu.au

STUDENT DISCUSSION TOPICS



STUDENT DISCUSSION TOPIC 1: MAKE DRIVING A BREEZE THIS SUMMER!

This holiday season can mean high temperatures, increased stress levels, and extra demands on your car – so here are a few key student discussion topics you may wish to have with your students during their driving lessons.

WET OR LOST KEY FOBS



It's easy to lose your car keys in the sand or ruin your remote control with water by accidentally taking the fob for a swim or washing the fob with your clothes!

Remind your students to keep their keys safe and dry and to check the vehicle's handbook – most vehicles will have an alternative way to open the doors that can be used if and when the vehicles remote stops working.

While researching this piece, I come across a NSW group called Oceanfit who sell a product called KEYSAFE, which as the name suggests, is a small key safe that locks into the tow point of your vehicle.



You can purchase various types of key safes from your local surf shop or from Bunnings or MITRE 10 stores.

OVERHEATING

It's time to remind our students that high temperatures can aggravate cooling systems problems. It's important to check the coolant and cooling system regularly to avoid overheating.

GLARE

Dazzle from the sun causes lots of accidents so remind your students that they can reduce the effect by keeping their windscreens nice and clean, and by replacing worn or damaged windscreen wipers. I know that for most of our students, spending money on items such as windscreen wiper blades is not high on their shopping lists this Christmas, however, getting a drivers licence should also serve as a reminder that they are entering the age of accountability and self-preservation.

HAY FEVER



Hay fever is particularly bad this time of the year and I can almost guarantee every one of us has a student in the vehicle who suffers from hay fever.

This is another great discussion topic to have with your student. Remind your students that if they suffer from hay fever, it may be best to get someone else to drive if they can. If that is not an option, then:

- Make sure any medication they are taking doesn't cause drowsiness
- Close windows and air vents to reduce pollen grains in the car.
- Clean mats and carpets regularly to get rid of dust

Keep tissues close to hand and;

Slow down and drop back if you feel you're about to sneeze – at 100kmh you'll lose vision for up to 100m

STUDENT DISCUSSION TOPIC 2: FUN NEW RESEARCH



Released: 04th December 2019

Hyundai today released new research that shows there are 36,750 different ways to drive, with even the type of car you drive affecting your driving style. The figure has been reached by identifying the six most important factors that impact driving style and developing a real-life measurement for each.

The motoring manufacturer also commissioned a survey of 2,000 UK motorists to explore attitudes toward driving styles, alternative fuel vehicles (AFV), and common misconceptions about electric cars as society transitions to a zero-emission motoring future.

The research revealed how British drivers currently identify their own driving style, with the top five overall being:

- 1. Confident 28%
- 2. Fair and measured 24%
- 3. Calm 19%
- 4. Nervous 7%
- 5. Aggressive 7%

Men were more likely to label themselves as confident drivers (31%) than women (25%), while

women were more likely to describe themselves as 'nervous' behind the wheel.

SOURCE: Hyundai Website

For the full story, click here:

https://www.hyundai.news/eu/brand/hyundai-reveals-the-drive-different-test/

INSTRUCTOR DISCUSSION TOPICS OFFICE WATER COOLER IDEAS



This section of our newsletter will be dedicated to water cooler discussions. Discussions that we, as an industry, should be having amongst ourselves while waiting at a VicRoads office together or during a scheduled lunch break.

One of the biggest problems driving instructors face within this industry is the fact that we all work independently and away from each other. As a group, we aren't very good at catching up with one another, scheduled lunch breaks with each other whereby we can all get together for 30 mins and chat about the day's events, the complexities of this job or even discussions around our health and wellbeing.

As an industry, although large in numbers, we are underrepresented and overlooked when it comes to our rights, our obligations, our value and our individual or personal care.

INSTRUCTOR DISCUSSION TOPIC 1: SUNSMART

With the highest rate of skin cancer in the world, causing around 2,000 deaths annually, Australians need to be extra careful of the UV from the sun.

This next discussion topic is certainly useful for our students, however, as driving instructors, we should pay attention to the following information.

In our 20+ years within the driver training industry we have seen too many driving instructors get sick and pass away from various forms of cancer.

THE ISSUE

Sun protection is a recognised hazard in the workplace. Employers, Employees, Contractors and those self-employed all have a duty of care to protect workers or members of the public in the case of driving instructors from over-exposure to UV while at work or in a training session – this may include fitting vehicles with UV protective film.

ARE YOU AT RISK?

The following occupations have been identified to be most at risk of over-exposure to UV due to the outdoor nature of their work.

- Farmers
- Painters
- Plumbers
- Heavy vehicle drivers
- Driving instructors
- Handypersons
- Electrical and communications workers
- Construction workers
- Emergency workers
- Passenger transport and the list goes on!

SUN PROTECTION CONTROL MEASURES FOR THE WORKPLACE

ENGINEERING CONTROLS: Reduce UV exposure by making a physical change to your environment.

Did you know?

The average side window only blocks about 20% of UV unless clear or UV protective film is applied.

ADMINISTRATIVE CONTROLS: Reduce UV exposure by making changes in work procedures

Plan outdoor work routines to early morning or late afternoon when UV levels are lower.



Check the SunSmart app for the UV level in your area.

PERSONAL PROTECTIVE EQUIPMENT (PPE) AND CLOTHING: Ensure you wear work clothing covering as much skin as possible. It will act as a barrier against UV.

The importance of wearing proper work clothing for a driving instructor must be one of the most forgotten topics within our industry.

Over the last 10 years I have driven various lengths of roads, both rural and highway between Victoria and Queensland and, at a guess, have stopped or stayed in about 70% of the towns between these two locations. The one thing that I can say with confidence is that in every area I visited, the driving instructor there all have a different view on appropriate work clothing. Some see a corporate uniform as the gold standard while others see a T-shirt, shorts and thongs as an appropriate form of work clothing or PPE.

Very rarely do I see driving instructors thinking about appropriate PPE.



Remember: PPE does not stop at the above, think about shoes, safety vest etc... Make sunscreen easy to find and accessible not just for workers, or yourself but your students as well.

If you have a topic that you would like more information about, we would love to hear from you. Email us at editorial@its.edu.au

MISSED A PREVIOUS EDITION OF THIS NEWSLETTER, NO WORRIES!

Missed a previous edition of this newsletter? No problems, we have you covered. Simply click on the link below or visit the Intelligent Training Solutions website to download any previous edition.



LINK: https://www.its.vic.edu.au/in-the-passenger-seat/



SAVE THE DATE

TUESDAY 10th MARCH 2020!

DRIVING INSTRUCTOR PROFESSIONAL DEVELOPMENT SESSION & CATCH-UP!



Back in October of this year, we invited you all to come down to our training center in Keilor and catch up with one another.... and that's exactly what some of you did!

On behalf of the entire ITS team, I would like to say a big thank you to all those who attended on the night.



For those who sent in their apologies and those who could not make it, we missed you on the night. Although it was a small gathering, it was great to see our industry taking time out of their busy schedules to come together.

As previously mentioned in past editions, we hope this catch-up will become a bi-monthly or quarterly event, allowing driving instructors to gain support through a network of your own peers all within a social setting and completing without expectation!

Our next catch-up will be held on the 10th March 2020 at 6.30pm. During the night, we will hold an information workshop or professional development training session on a topic designed to help instructors with their business. This will be followed up with light refreshments and an opportunity to catch up with one another.

There aren't many events aimed towards helping driving instructors, whereby the sole goal is to provide you with value and support in a social setting, so we hope you all take the opportunity to register your attendance for this night.

PRICE TO ATTEND: \$5 - that's all

REGISTRATION: ITS WEBSITE – the registration link will be available from www.its.edu.au later in December.

AUSTRALIAN TAX OFFICE SMALL BUSINESS NEWSROOM

Here's what you may have missed from the Australian Tax Office during November, leading into December!

EMPLOYEE OR CONTRACTOR? SHOULD YOU BE PAID SUPERANNUATION?

Release 04th November 2019



The subject of whether a driving instructor who works for a driving school is an Employee or Contractor has been tossed around association meeting rooms, industry conferences and discussed privately in lounge rooms for the last 10 years.

There's no one deciding factor that makes a worker an employee or contractor for tax and super purposes. As an employee, it's a decision you can only make accurately when you review the whole working arrangement.

The only way to get to the right information is to ask the right questions. Answer these six questions before you hire a worker:

- 1. Ability to subcontract/delegate: can you pay someone else to do the work you where given by a driving school. In other words, can you take the work and then re-distribute that work and pay another person?
- 2. **Basis of payment**: are you quoting for each client you take on from a driving school or is the price (commission) pre-set?
- 3. **Equipment, tools and other assets**: Are you providing your own training tools and vehicle for the job or are they being supplied to you by the driving school?
- 4. Commercial risk: are you legally responsible for your own work and liable for fixing mistakes or does the driving school take responsibility for your errors (example: if the client is not happy with you, will the driving school provide another instructor for that student OR if you cannot attend a lesson due to a vehicle failure, will the driving school step in and replace you with another instructor for that period?)
- 5. Control over work: do you decide how the work gets done subject to specific terms in your contract or agreement?
- 6. **Independence:** Are you able to operate your own business independently of their business?

If the answer is NO to some or all of these questions, you need to seek further information and advice before accepting that you are a contractor.

MYTHS and FACTS

MYTH

If a worker has an ABN they're a contractor.

FACT: Having an ABN makes no difference to whether a worker is an employee or contractor for a job.

Businesses sometimes request or pressure a worker who is an employee to obtain an ABN in

the belief this will make the worker a contractor. Often these businesses attempt to disguise the employment arrangement and make it look like contracting to avoid their PAYG withholding and super obligations.

If the working arrangement is employment, an ABN will not make the worker a contractor.

MYTH

Everyone in my industry takes on workers as contractors, so my business should too.

FACT: Just because other businesses treat workers as contractors doesn't mean they have got it right.

Ignore common industry practice when determining whether your worker is an employee or contractor.

MYTH

My business should only take on contractors so we don't have to worry about super

FACT: Businesses may be required to pay super for their contractors. If you pay an individual contractor under a contract that is wholly or principally for the person's labour, you have to pay super contributions for them.

MYTH

If a worker's contract has a section that says they are a contractor, then legally they're a contractor

FACT: If a worker is legally an employee, a contract saying the worker is a contractor will not make the worker a contractor at law.

Businesses and workers will sometimes include specific words in a written contract to say that the working arrangement is contracting in the mistaken belief that this will make the worker a contractor at law.

If a worker is legally an employee, a contract specifying the worker is a contractor makes no difference and will not:

- override the employment relationship or change the worker into a contractor
- change the PAYG withholding and super obligations a business is required to meet.

To find out more information, visit the Myths and Facts ATO webpage:

https://www.ato.gov.au/business/employee-or-contractor/myths-and-facts/

Know your rights on employees v contractors, visit https://www.ato.gov.au/Business/Employee-or-contractor/

SOURCE:

www.ato.gov.au/newsroom/smallbusiness

HAVING TROUBLE PAYING YOUR TAXES?

Release 25th October 2019



Even if you can't pay your taxes right now, the Australia Tax Office strongly recommends speaking to them now so that they can help.

The ATO may be able to offer you a payment plan tailored to your needs by taking into consideration your circumstances, and your lodgment and payment history.

The ATO also have a number of tools and services available to support addressing your bill while it is still manageable.

Enquiries: editorial@its.edu.au

ATO ONLINE SERVICES FOR SOLE TRADERS

You can opt-in to receive reminders for new and existing payment plan instalments sent to you via text or email. This will help remind you to:

- pay on time
- ensure you have enough funds in your account for your direct debit

You can do this by:

- logging into ATO online (sole trader only)
- contacting you tax agent to set it up on your behalf
- phoning the ATO on 13 11 42 during their operating hours.

PREPAYMENTS

You can also make pre-payments at any time and as often as you like, in large or small amounts, to make it easier for you. You don't need to wait for a bill from the ATO.

SOURCE:

www.ato.gov.au/newsroom/smallbusiness

WORK CHRISTMAS PARTIES AND GIFTS



Released 05th November 2019

Tis the season to be jolly! But ho-ho-hold up before you start making spirits bright and rewarding your employees with gifts or parties this Christmas, as fringe benefits tax may apply when providing all the trimmings.

So you don't get your tinsel in a tangle for your work Christmas party, consider:

- how much it costs
- where and when it is held a party helded on work premises on a normal work say is

- treated differently to an event outside of work
- who is invited is it just employees or are partners, clients or suppliers also invited?

Similarly, if you provide Christmas gifts, you'll need to consider:

- the amount you spend
- the type of gift gifts such as wine or hampers are treated differently to gifts like tickets to a movie or sporting event
- who you are giving the gift to there are different rules for employees and clients/suppliers.

SOURCE:

www.ato.gov.au/newsroom/smallbusiness

ARE YOU USING YOUR ABN?

Released 04th November 2019



Not keeping lodgments up to date is a key indication that a business is no longer operating. ABNs which are not being used will soon be cancelled. To help us get this right, the ATO will use information from:

- your tax return
- other lodgements
- third party information

If the ATO cancels your ABN and you want to start your business again, or the ATO get it wrong because there's some information they don't have access to, you can reapply and get the same ABN back (as long as your business structure remains the same). If the business structure is different, for example you were a sole trader but your new business is a company, you will get a different ABN.

The ABN cancellation program is helping to ensure the integrity of information on the Australian Business Register (ABR).

Remember, registered tax agents and BAS agents can help you with your tax.



HELPING YOUR BUSINESS SURVIVE A NATURAL DISASTER

Released 13th November 2019



In Australia, natural disasters such as floods, bushfires or storms can strike without warning.

You can make sure your business is prepared by planning how your business might recover from a natural disaster.

If you are affected by a disaster or major incident, the ATO understands that dealing with your tax affairs may not be a priority. The ATO will give you time to deal with your more immediate problems first and can help you sort out your tax affairs later. Where your tax records have been damaged or destroyed, the ATO can help you to reconstruct them.

The ATO can also provide support by giving you more time to lodge, pay and respond.

If you or your business is affected by a disaster and you need further assistance, phone the Australian Tax Office on **1800 806 218**.

FIRST AID COURSES FOR DRIVING INSTRUCTORS

CALL: 03 5415 0215

DODGY DEDUCTIONS DON'T PAY



The case of the dodgy camper. The ATO recently investigated an electrician whose tax return had some fishy claims... ② a camping guide, portable fridge, jerry can, sprinkler, BBQ wipes, shovels, soft drink and a picnic rug

He said his boss needed him to travel and camp for work, but when we spoke to his employer they confirmed that wasn't the case. Since the sparkie didn't have any genuine expenses and knowingly misrepresented his circumstances, the ATO knocked back the claims and applied a penalty.

Enquiries: editorial@its.edu.au

SOURCE: ATO Facebook Page

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GENERAL BUSINESS INFORMATION AND REMINDERS

BAS DUE DATES FOR EACH QUARTER

Quarter	Due date
1. July, August and September	28 October
2. October, November and December	28 February
3. January, February and March	28 April
4. April, May and June	28 July

PL AND PI INSURANCE PROVIDERS

The following insurance brokers can quote you on PL and PL insurance.

FENTON GREEN & CO

T: 1800 642 747

W: https://www.fentongreen.com.au/

FOCUS INSURANCE

David can be contacted via the following methods:

E: david@focusinsurance.com.au

M: 0418 183 798 T: 03 9595 0224

REMEMBER: You do not have to be a member of an association to gain access to PL and PI insurance cover.

VICROADS NEWS AND ROAD RULES UPDATES

CHANGES TO COURT ORDER AND ALCOHOL INTERLOCK REQUIREMENTS

Release date: November 2019



From 1 December 2019, there are changes to court order and alcohol interlock requirements.

A summary of what's changed

- a Licence Eligibility Order (LEO) is no longer required for certain alcohol-related offences.
- Alcohol interlocks must be installed before you get your licence and/or learner permit back.
- The Magistrates Court no longer holds Interlock Condition Removal Orders (ICRO) hearings and no longer issues Interlock Condition Removal Orders (ICRO)
- You can apply directly to VicRoads to remove the interlock 'I' condition from your licence.

You can read up on the changes to interlock requirements by visiting the VicRoads Website: www.vicroads.vic.gov.au

SOURCE: VicRoads Facebook Page / Website

CHANGES FOR INTERSTATE/OVERSEAS LICENCE HOLDERS

Release date: November 2019



Interstate and overseas licence holders now need to convert to a Victorian licence/learner permit after living in Victoria for 6 months

If a student is currently using an overseas licence, they will have 6 months from the 29th October 2019 to convert to a Victorian licence.

SOURCE: VicRoads Facebook Page / Website

CHANGES TO THE ROAD SAFETY ACT 1986 AND ROAD SAFETY (DRIVER) REGULATIONS 2019

Release date: November 2019



On the 29th October 2019, a number of changes to the Road Safety Act 1986 have taken effect.

The Road Safety (Driver) Regulations 2009 expired and a new set of regulations have commenced on 29 October. The new regulations are The Road Safety (Driver) Regulations 2019.

The following is an overview of the changes that have occurred from 29 October 2019.

CHANGES TO ROAD SAFETY ACT 1986

Deemed Service of Notice



VicRoads notices are deemed 'served' seven days after they were sent, even if the notices are returned undelivered. Limited exceptions will apply for genuine reasons (e.g. domestic violence). This is consistent with the service of traffic infringement notices.

VicRoads has the authority to update a customer's address based on a notification from an authorised third party (e.g. Victoria Police).

• <u>Demerit Point Scheme Changes</u>



A range of changes have been made impacting how demerit point suspensions and extended demerit point periods are served, including:

- Demerit point suspension are not interrupted and run concurrently with any other licence suspension or cancellation. An extended demerit point period won't be interrupted and will run concurrently with a licence suspension or cancellation
- Broadening of the number of offences that breach the 12 month extended demerit point period (include non-demerit point offences e.g. speeding where there is a licence ban).

- Demerit points are applied to the following existing offences:
 - learner driver driving a motor vehicle without a supervising driver sitting beside the driver (3 points)
 - o failing to display "L" plates (1 point) and
 - motorcycle learner permit holder not wearing an approved high visibility vest or jacket (1 point)

CHANGES TO ROAD SAFETY (DRIVERS) REGULATIONS

Requirement to convert to a Victorian Licence



Interstate and overseas licence holders need to convert to a Victorian Licence/learner permit after living in Victoria for six months. If you're currently using an overseas licence, you'll have six months from 29 October 2019, to convert to a Victorian licence.

International drivers need to convert their licence and those driving on learner permits will need to take a Victorian learner permit test.

There is no change to the licence requirements and assessments.

Passenger Restrictions (XPAS)



Currently a P1 driver whose licence has been suspended or cancelled for a driving offence has a restriction applied to carry no more than 1 passenger, regardless of age.

This condition no longer applies and existing XPAS conditions have ended at midnight on 28/10/2019. The review of the graduated licensing scheme did not find any benefit in this additional restriction which has only ever been applied to a small number of drivers.

The peer passenger restriction however continues to be applied through the Graduated Licencing System where P1 drivers can only carry 1 passenger aged 16 to under 22 years of age. Exemptions apply.

Probationary Prohibited Vehicles



Probationary prohibited vehicles are determined based on power-to-mass ratio. Exemptions to drive a lower performance turbo/supercharged vehicle is removed, such as Club Permit/historic vehicles.

Heavy Vehicle Licences



Heavy vehicle combination licence requires the applicant to have an Australian Medium Rigid or Heavy Rigid licence for at least 12 months and complete a VicRoads approved Heavy Combination training course. The requirement to hold an Australian car licence for 24 months is removed.

Other Changes

A range of minor, mostly technical initiatives have also been implemented to improve the operation of the regulations (clean up, new or amended definitions, etc). They include interpretation of time provisions and renumbering of regulations, and general regulations updates.

SOURCE: VicRoads Website

VICROADS REGIONAL INSTRUCTOR NEWS



Regional Road Victoria (RRV) is ramping up preparations to help protect the community ahead of the fire danger period.

RV North Eastern Regional Director Steve Bowmaker said a full program of works including roadside inspections and mowing is underway to ensure the arterial road network is safe in the event of an emergency.

"We've been out inspecting the region's 4000-kilometre network to ensure detour routes are in good condition and clear of obstacles," Mr Bowmaker said.

"Our major roadside mowing program kicks off this week on the Hume at Euroa and Goulburn Valley Freeway heading north from Seymour, before working our way through north east Victoria over the next few months.

"We want to ensure that if there is an emergency situation, people are able to leave an affected area quickly and safely."

RRV's roadside maintenance activities aim to be efficiently and effectively control the spread of noxious weeds and limit the risk of roadside vegetation.

"Timing our grass cutting season is crucial, which is why we're getting started now to make sure we're on top of spring growth and ahead of the peak fire danger period," Mr Bowmaker said.

"We work in close consultation with CFA vegetation officers, Victoria Police and the Department of Environment, Land, Planning and Water to determine timing and co-ordinate mitigation works.

"Our crews also work alongside arborists to assess roadside trees to determine the risk they present to detour routes in the event of a fire."

Other mitigation works include roadside weed spraying, inspecting static detour signage and routine maintenance, while assessments are undertaken of road surfaces, roadside reserves and surrounding infrastructure.

Emergency management preparation is a yearround process for RRV's North Eastern Region to ensure staff are prepared for any emergency situation that may arise.

"We support emergency services by co-ordinating traffic management and detours throughout the course of any emergency and recovery, actively seeking ways to minimise community disruptions," Mr Bowmaker said.

"We then share this information through regional media networks, VicTraffic and our social media platforms."

RRV also plays a role in the follow-up to any emergency situations, assessing and repairing

affected road infrastructure to ensure the network is safe for all road users.

Keep up-to-date with road detours and closures during an emergency via VicTraffic or download the VicTraffic app.



DAWN TO DUSK



At dawn and dusk, our furry friends tend to pop out and say hi on our road To help keep them safe, be extra alert during these times, slow down if you see an animal nearby and report any injured wildlife to 13 37 78

CHALLENGE ZONE

What do you think are the factors contributing to young people deciding not to get their licence until later in life?

- ➤ Is it the 120 hours?
- Improved transport?

Email your responses to editorial@its.edu.au and we will publish the best responses in our next newsletter.

VICROADS HOLIDAY OPENING HOURS FOR 2019

Public Holiday	What services are not available
25 th Dec 19	VicRoads Call Centre and all Customer Service
Christmas Day	Centres are closed.
26 th Dec 19	VicRoads Call Centre and all Customer Service
Boxing Day	Centres are closed.

VICROADS DRIVING INSTRUCTOR MEETINGS FOR 2019

That's it for the 2019 year! No more Driving Instructor / VicRoads meetings.

We would love to hear from you and know if you found these meeting useful. Email us at editorial@its.edu.au

DATE	LOCATION	TIME
2020	TBC	5.00pm

VICROADS ROADSMART PROGRAM

ROADSMART ACCREDITED OFF-ROAD PROVIDERS

> Intelligent Training Solutions Pty Ltd

PH: 03 5415 0209 or 1300 585 866

W: https://www.its.edu.au
E: roadsmart@its.vic.edu.au

> Icon Drive Services

PH: 0414 950 833 (Rita Waters) W: http://icondrive.com.au/ E: info@icondrive.com.au/

> ADTAV

PH: (03) 9887 8074 (Jenny Ravlic)

W: www.adtav.org.au E: info@adtav.org.au

The accredited providers listed above have offroad training venues utilised by the Road Smart program for the delivery of the practical driving component. If you are interested in working on this program, contact the accredited providers listed above.

VICROADS TESTING CENTRES

WE WANT TO HEAR FROM YOU!

Your contribution to this section will determine its success. If you have any information about your local VicRoads office that would be beneficial for visiting or local instructors to know, please email us at editorial@its.edu.au

Your VICROADS testing offices are:

- VicRoads Ararat
- VicRoads Bairnsdale
- VicRoads Ballarat
- VicRoads Benalla
- VicRoads Bendigo
- VicRoads Broadmeadows
- VicRoads Bundoora
- VicRoads Burwood
- VicRoads Carlton
- VicRoads Cobram
- VicRoads Colac
- VicRoads Dandenong
- VicRoads Dromana
- VicRoads Echuca
- VicRoads Frankston
- VicRoads Geelong
- VicRoads Hamilton
- VicRoads Heatherton
- VicRoads Hoppers Crossing
- VicRoads Horsham
- VicRoads Kyneton
- VicRoads Leongatha
- VicRoads Melton
- VicRoads Mooroolbark (Appointments Only)
- VicRoads Morwell
- VicRoads Pakenham
- VicRoads Portland
- VicRoads Sale
- VicRoads Seymour
- VicRoads Shepparton
- VicRoads Swan Hill
- VicRoads Wangaratta
- VicRoads Warragul
- VicRoads Warrnambool
- VicRoads Werribee (Appointments Only)
- VicRoads Wodonga

TO CONTRIBUTE TO THIS SECTION EMAIL: editorial@its.edu.au

VICTORIAN SCHOOL TERM DATES FOR 2020

Victoria School Term Dates for 2020		
School Holidays	Starts	Finishes
Term 1	28 Jan 20	27 Mar 20
Term 2	14 Apr 20	26 Jun 20
Term 3	13 July 20	18 Sep 20
Term 4	05 Oct 20	18 Dec 20

NEW SOUTH WALES SCHOOL TERM DATES FOR 2020

New South Wales – School Term Dates 2020		
School Holidays	Starts	Finishes
Term 1	28 Jan 20	09 Apr 20
Term 2	27 Apr 20	03 July 20
Term 3	20 July 20	25 Sep 20
Term 4	12 Oct 20	18 Dec 20

SOUTH AUSTRALIA SCHOOL TERM DATES FOR 2020

South Australia School Term Dates for 2020		
School Holidays	Starts	Finishes
Term 1	29 Jan 20	09 Apr 20
Term 2	27 Apr 20	03 July 20
Term 3	20 July 20	25 Sep 20
Term 4	12 Oct 20	11 Dec 20

QUEENSLAND SCHOOL TERM DATES FOR 2020

Queensland School Term Dates 2020		
School Holidays	Starts	Finishes
Term 1	28 Jan 20	03 Apr 20
Term 2	20 Apr 20	26 Jun 20
Term 3	13 July 20	18 Sep 20
Term 4	6 Oct 20	11 Dec 20

WHAT YOU MAY HAVE MISSED ON FACEBOOK THIS MONTH



Over the last few months we have shared many of the posts from the Driver Trainers of Australia page in this newsletter.

In this final edition for 2019 we have decided not to re-cap the discussions held on this FB page, instead we hope to encourage you to take the plunge by signing up to Facebook and joining this online community together with the 313 other fellow driving instructors.

If you would like to continue to see re-caps of discussions held on this FB page, please let us know by emailing us at editorial@its.edu.au or calling us on 03 5415 0204.

Remember, this Facebook group is open to all driving instructors throughout Australia. If you are interested in joining this group, simply search for the 'Driver Trainers of Australia' on Facebook.



KEYS2DRIVE SOCIAL NEWS



2019 WRAP-UP

Released: December 2019

2019 has been another busy year for Keys2drive, with several milestones and achievements.

QUICK STATS AND FACTS

Keys2drive has a network of around 1,400 accredited driving instructors delivering lessons in all Australian states and territories.

Keys2drive turned ten years old in 2019. Since the first lesson in Tasmania, more than 720,000 learners and supervisors have participated in the Keys2drive program.

Word of mouth is important. Around 40% of learners and supervisors hear about the program from driving instructors.

WHAT ELSE HAS HAPPENED?

In 2019, Keys2drive introduced into all lessons a compulsory new topic on car safety. All Keys2drive instructors prepared for this by completing an online training module and learnt ways to teach learners and supervisors about the life-saving benefits of safer cars. This was a huge project and the first change to the lesson format in ten years. In a recent Keys2drive survey of supervisors, 95% said they would buy the safest car they could afford for their learner.

Keys2drive was selected to present its paper – From hindrance to help: parental influence in novice-driver education – at the 2019

Australasian Road Safety Conference in Adelaide. A follow-up report will be published soon so keep an eye on the website if you'd like to read it.

Keys2drive presented to the annual conferences of the Australian Driver Training Associations of NSW/Qld and Victoria.

For more information on becoming a Keys2drive-accredited instructor, visit www.keys2drive.com.au/how-to-get-accredited or call 1800 696 929.

Written By: Andrew Rasch - Keys2Drive

HOW A RESILIENT NOVICE DRIVER CAN BE SAFER BEHIND THE WHEEL

Released: November 2019.

What comes to mind when you hear the word 'resilience'? Maybe you think of that famous motivational message – 'Keep Calm and Carry On' – which the British Government devised in 1939, to help its people prepare for World War II, Or perhaps it reminds you of your favourite sports team, defying injuries and other setbacks to go on and win the championship.

A definition we've used before at Keys2drive comes from the State Government of Victoria:

'Resilience is the ability to cope and thrive in the face of negative events, challenges or adversity.'



We've all experienced stressful challenges or unexpected changes. It's an unavoidable part of life. Although overcoming adversity is never easy, we can improve our ability to do so. There are ways to harden our 'protective emotional armour', as Dr Heather Lonczak calls it in her article: Building resilience in children: 30+ tips for raising resilient kids.

We can apply our inner strength, for example, or tap into our personal or professional support networks. We can find something that works particularly well for ourselves, such as exercise, meditation or learning relaxation techniques. Or we can focus on celebrating our achievements or thinking of the bigger picture. We're all different and certain ways work better for some than others, however as well-equipped we are at coping with challenges or trauma, it's possible to become more resilient by:

- knowing our strengths
- building our self-esteem and having confidence in our abilities and the positive things in life
- developing and nurturing healthy relationships
- knowing when to ask for help
- managing stress and anxiety levels
- working on our problem-solving skills and coping strategies.

So what does this have to do with road safety?

Dr Lonczak argues that, when it comes to adolescents, many of whom are learning to drive, there are a number of complicating factors. They're experiencing peer pressure at school and in their social lives, for example, and establishing their own identities. They might also be taking increased risks in their lives or getting into trouble at school or with the authorities. Young drivers with low resilience may be disproportionately affected by these and other lifestyle issues and it's not hard to see how it could influence the way they behave on the road. Adding complexity to this issue is that, for novice drivers, resilience is not just about managing risks to themselves, but to others - such as peers, friends and family.

Research shows a positive relationship between higher resilience in novice drivers and their improved driving behaviour and reduced crash risk. This is why there are many programs in Australia and around the world that aim to

increase resilience in young people to help make them safer. Programs that focus more on resilience building than driving itself have shown promising results because they encourage younger drivers to have greater amounts of selfawareness, which helps them to assess and manage risks more effectively.

Resilience-based education is widely recognised as a best-practice principle in novice-driver road safety education, which is why resilience-building remains a key focus of the Keys2drive curriculum. The approach – 'Find Your Own Way through a Long, Wide and Deep experience' – helps novice drivers to become less reliant on external advice and instruction and, instead, to become more self-reflective.

Keys2drive encourages novice drivers to think more for themselves when they are behind the wheel, and to embrace the choices and responsibilities that newly licensed drivers have to deal with. The Keys2drive curriculum has been purposely designed to encourage learners to ask questions, rather than wait to be told. This helps them to 'think about thinking' and to develop their ability to self-assess, self-instruct and self-supervise.

If you Google the word 'resilience' you'll find an endless number of articles, research papers, videos and other material. But, to get you started, here is the one referenced above, by Dr Heather Lonczak:

www.positivepsychologyprogram.com/resilience-in-children/.

It doesn't mention road safety specifically, but it's still an interesting read and it includes references to some inspiring Ted Talks.

Dr Lonczak asserts that "...resilience is a learned behaviour" and that "...there are many things that can be done to minimise risk and to promote healthy youth development and well-being." In other words, if a young person is not particularly resilient today, it doesn't mean they won't be in the future.

The Australian Government's health direct website –

https://www.healthdirect.gov.au/resilience - is

another good source of material on resilience and related topics and includes plenty of information on how it can help us get through tough times.

Every time you deliver a Keys2drive lesson, you're helping build the resilience of a young driver. You're also planting the resilience 'seed' in the minds of parents and supervisors, showing them the associated safety benefits and, hopefully, giving them the motivation to learn more about how they can help their young driver become more resilient and better equipped to manage the challenges of driving solo.

As always, if you have any comments or want to share some ways you build resilience in yourself or your students, let us know. We'd love to hear it.

Written By: Andrew Rasch - Keys2Drive

WHO CAN BECOME A KEYS2DRIVE ACCREDITED DRIVING INSTRUCTOR?

APPLICATION CRITERIA



Any accredited driving instructor who meets the keys2drive application criteria can register themselves to become an accredited Keys2Drive trainer. There is NO charge to complete the registration training and the whole course is completed online. From start to finish, the entire accreditation process should ideally take 3 to 6 weeks depending on the individual, however, there are a few eligibility criteria that you must

¹ <u>https://positivepsychologyprogram.com/resilience-in-children/</u>

¹ https://www.healthdirect.gov.au/resilience

adhere to prior to submitting an application. They are:

- Full Australian Driver Licence
- Instructors licence for your state/territory
- Current working with children's check
- You must hold a Certificate IV in Driving Instruction.
- Utilise a minimum five-star ANCAP rated vehicle.
- Provide a current comprehensive motor vehicle insurance policy statement
- Hold an active ABN

For more information on becoming accredited with Keys2Drive visit their website: https://www.keys2drive.com.au/how-to-get-accredited

For more information on the Keys2Drive application criteria visit:

https://www.keys2drive.com.au/accreditation-criteria or call them on 1800 696 929.

DRIVING INSTRUCTOR REGULATOR NEWS

VICTORIA: COMMERICAL PASSENGER VEHICLES VICTORIA (CPVV) NEWS

NO NEWS IS GOOD NEWS......MAYBE

Unfortunately, most of the news coming out of the CPVV offices over the last two months has mainly been targeted at their CPV booking app. We are hoping this lack of news is a direct reflection that the regulations surrounding the driver training industry in Victoria remains stable and that there are no unforeseen changes in our immediate future, and not that they have simply forgotten about us.

As many of you many remember from previous editions of this newsletter, the CPVV customer service office is now closed to the public with only a phone service now in operation.

SOURCE: CPVV Website

NEW SOUTH WALES: TRANSPORT ROADS & MARITIME SERVICES (RMS) NEWS

ROADS AND MARITIME SERVICES HAS JOINED WITH TINSW

On 1 December 2019, Roads and Maritime Services and Transport for NSW (TfNSW) joined together to create one integrated TfNSW

All functions and responsibilities will now be performed by TfNSW and any references to Roads and Maritime Services will be legally taken to mean TfNSW automatically.

Other than a name changes from Roads and Maritime Services to TfNSW, our customers don't need to do anything but continue to enjoy our services.

SOUTH AUSTRALIA: DEPARTMENT OF PLANNING, TRANSPORT AND INFRASTRUCTURE (DPTI) NEWS

We have no official news to report from our South Australian friends at DPTI.

There has been a few un-official reports that the DPTI's CBT&A criteria is currently being redeveloped. Stay tuned for an update on that!

TRANSPORT ACCIDENT COMMISSION (TAC) NEWS

NEW LOOK TAC WEBSITE - NOW LIVE

Release Date: 26th November 2019

The TAC released a new website that has been updated with several key changes to improve your experience. These include new design elements and navigation to make information easier to find and understand.



SOURCE: TAC Website

ENCOURAGING VICTORIANS TO BE SAFE AROUND HEAVY VEHICLES

Heavy vehicle drivers and other road users are being urged to take care, in the wake of an increase in the number of deaths involving heavy vehicles on Victorian roads this year.

Transport Accident Commission data shows 42 people have tragically been killed in crashes involving heavy vehicles on Victorian roads so far this year, compared with 28 in all of 2018.

Of the fatalities this year, 14 deaths have been truck drivers and their passengers, 16 were other vehicle drivers and their passengers, one bus driver, three motorcyclists, three cyclists and five pedestrians.

Most heavy vehicle drivers and operators do the right thing but there are some common factors in heavy vehicle road trauma. They include speed, fatigue, impaired driving and unroadworthy vehicles.

The Victorian Government continues to work with the industry, investing in programs and initiatives dedicated to improving heavy vehicle safety for all road users.

The Victorian Government is funding a \$4 million program to develop a heavy vehicle training program in partnership with the Victorian Transport Association and providers, that will put drivers through their paces to improve driving skills and develop safety-first attitudes.

In addition, an \$850,000 road-side fatigue testing trial is currently underway to see if roadside testing for extreme fatigue can be conducted in a similar way to current roadside alcohol and drug testing.

A recent study from the National Heavy Vehicle Regulator (NHVR) finding many crashes involving heavy vehicles are caused by other motorists. Road users are reminded of some simple steps that can be taken to be safer around heavy vehicles.

Most trucks have large blind spots, and motorists are encouraged to be aware of where they are and ensure the driver can see you. Trucks take longer to stop, so leaving enough space is vital for safe driving around trucks.

When overtaking a truck, be patient and wait for a safe opportunity. Always be aware of road conditions, travel at an appropriate speed and never overtake a turning truck as heavy vehicles need more space to turn.

For more information on heavy vehicle safety, visit the VicRoads website.

Quotes attributable to Minister for Roads and Minister for Road Safety and the TAC Jaala Pulford

"In what has been a tragic year on our roads, we have seen a worrying trend in the number of people dying in crashes involving heavy vehicles and everyone needs to be aware of the risks when driving around trucks."

"Whether you're behind the wheel of a truck or sharing the road with one, we all have a responsibility to play our part in keeping each other safe."



INDUSTRY NEWS FROM AROUND AUSTRALIA!

The section of your newsletter provides you with driver trainer related industry news across Australia. Our aim is to highlight stories of interest and educational content that can be shared between the driving instructor community and your students. We also aim to share information that has the potential to inspire you to take in new work in other areas of driver training within our industry.

AUSTRALIAN FEDERAL GOVERNMENT RELEASES LATEST ROAD DEATHS – OCTOBER 2019



This month's key figures:

- There was a total of 99 road deaths during the month of October 2019. The current figure is 4.1 per cent lower than the average for October over the previous five years.
- During the 12 months ended October 2019, there were 1,209 road deaths. This is an increase of 2.5 per cent from the 12month period ending October 2018.
- Presently, the rate of annual deaths per 100,000 population stands at 4.8. This is a 0.9 per cent increase compared to the rate for the 12-month period ending October 2018.

SOURCE: ACRS Alert No. 357

NEW TESLA CYBERTRUCK COULD PUT OTHER ROADS USERS AT RISK ACCORDING TO ANCAP:

The world's most radical pick-up truck may be a CO2-friendly boom to the environment but could pose dangers to other road users, according to the head of the Australasian New Car Assessment Program (ANCAP), the leading crash test authority in Australia.

ANCAP chief executive James Goodwin says the angular shape and stainless-steel construction of the all-electric Cybertruck would likely pose risks to pedestrians and cyclists, which are among the most vulnerable road users and account for almost one in five fatalities.



"Thinking about other road users there, it's got a fairly harsh front and not a whole lot of areas that would provide some give if there was a strike with a pedestrian," said Goodwin of the Cybertruck. "both head form and leg form impacts ... the (frontal) rake would look like it's not very forgiving in terms of legs."

Goodwin said Tesla had a history of prioritising occupant protection ahead of other areas of ANCAP testing, including pedestrians and cyclists. He pointed to the most recent Tesla Model 3 ANCAP rating. While it scored five stars, the vulnerable road user score was the lowest of the four categories evaluated, at just 74 per cent.

"We've got a concern that Tesla is very interested in the occupants of the vehicle, but it can't ignore the other road users as well," said Goodwin. "ANCAP's protocols are well known and what we would expect is that a vehicle should be

able to protect the occupants of the vehicle as well as those other road users ... including pedestrians and cyclists."



Goodwin also questioned the thick steel "exoskeleton", which Elon Musk says makes it tough and resistant to dents, something demonstrated by attacking the concept car with a sledge hammer, something that left no marks. "We would expect that a vehicle should be able to absorb some (crash) energy because if it doesn't absorb some energy ... it will be the people inside the vehicle who bear the brunt." Goodwin also queried whether the Cybertruck would be approved for sale in Australia in its current guise, citing fundamental design issues that have led others to speculate significant changes would be required to make it road legal.

While the Cybertruck is clearly a concept – there are no indicators, airbags or windscreen wipers – the chunky tyres protrude from the wheel arches, something that would need to be corrected for production versions.

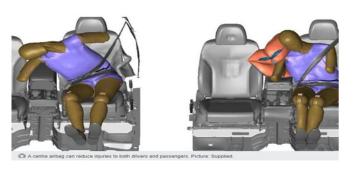
Such changes could lead to substantial tweaks to the radical Blade Runner-inspired styling, which Tesla CEO Elon Musk says has prompted more than 200,000 people to pop down a US\$100 (\$150) refundable deposit for a place in the queue ahead of planned production in 2021.

SOURCE: ACRS Alert No. 357

ANCAP PUSHES FOR CENTRE AIRBAG TO REDUCE HEAD CLASHES:

Safety authorities are pushing car companies to reduce the potential for deadly head clashes

between drivers and passengers when a car is hit from the side. Researchers estimate 35 per cent of side impact injuries involve occupants clashing with each other, the centre console, the seats or the internal structure of the car on the opposite side of the impact.



From next year, car makers will get a better safety rating from the Australasian New Car Assessment Program (ANCAP) if they include centre airbags in their vehicles. They will also be rewarded for changes to the seats and seatbelts that minimise sideways movement in an accident.

The move is part of a raft of planned changes to ANCAP's 2020 safety criteria that will make it harder for new cars to receive a five-star crash rating. Car makers are concerned the authorities are moving too fast, as none of them yet offers centre airbags in a local vehicle.

The head of ANCAP, James Goodwin, said makers had been informed of the changes in 2015 and the move was backed by research. "Studies have shown it can lead to a significant reduction in injuries," he said.

Mr Goodwin said research showed that 91 per cent of drivers involved in a 34km/h side impact would typically fracture at least two ribs.

A centre airbag would reduce this to zero. He said side impact was one of the few remaining areas where changes to vehicle design and new technology could have an effect on the road toll. It was especially effective in smaller cars.

The change is one of a number aimed at lifting the bar for cars to get the maximum five-star rating from ANCAP crash testing.

From January 1, ANCAP will reward technology that can detect objects behind a reversing car and slam on the brakes to avoid hitting a child or passing car.

There will also be a change to the most common crash test, the front offset barrier test. The current stationary barrier will be replaced with a moving one to create a more "real-world" scenario.

Goodwin said the new test would give a better indication of the damage a vehicle is likely to inflict on other vehicles. It is likely to penalise larger vehicles such as utes and SUVs. "The new test will bring into play the compatibility of vehicles in a crash," he said. Goodwin said the change was necessary because the carpark had changed significantly in the past 20 years.

SOURCE: ACRS Alert No. 357

Q: Will these changes affect the driver training industry?

Q: Will programs requiring a 5-star vehicle be modified to account for a regulator downgrade in the interim?

SOUTH AUSTRALIAN NEWS

SA ROAD TOLL REACHES 100 (69 AT SAME TIME LAST YEAR)

The state's road toll has risen to 100 after a man, involved in a three-vehicle crash in the state's South East, has died. At 5.15pm on Monday, the car collided with a truck and ute 6km south of Tintinara, on the Dukes Hwy.

The driver of the car, a 78-year-old man from Victoria, died at the scene while the driver and three passengers of the ute sustained serious injuries. A helicopter with specialist MedStar personnel on board airlifted two of those people to Adelaide and the other two were taken to the Murray Bridge Hospital in an ambulance. The truck driver wasn't injured in the crash. The Dukes Highway was closed at Keith with traffic being diverted around the scene of the crash, but has since reopened.

The road toll was 69 at the same time last year.

SOURCE: ACRS Alert No. 357

VICTORIAN NEWS

ROAD SAFETY EXPERT URGES LOCAL SPEEDS BE CUT TO 40KMH TO SAVE LIVES



The speed limit on Australia's suburban streets should be cut to 40kmh to reduce the number of pedestrian deaths and injuries, one of the nation's leading road safety experts has said. Professor Raphael Grzebieta told a conference on pedestrian trauma in Melbourne that the present 50kmh limit on local roads was too simply fast and dangerous. "Every one in three people hit at 50kmh will die," he said. "I'm talking urban streets, local streets, where kids play."

Prof Grzebieta, adjunct professor at the Victorian Institute of Forensic Medicine, said when factors such as driver reaction time, visibility, poor lighting and braking time were considered, a 50kmh crash was potentially catastrophic for the pedestrian. "Isn't it time we changed the default limit to 40kmh? It's time."

Prof Grzebieta, who is also Emeritus Professor at the University of NSW's Transport and Road Safety Research Centre, said a collation of data from recent research found that 40kmh would give pedestrians more chance of survival, or at least fewer injuries.

Enquiries: editorial@its.edu.au

SOURCE: ACRS Alert No. 357

NEW SOUTH WALES NEWS

NSW DRIVERS WON'T RECEIVE WARNING SIGNS ABOUT SPEED AND RED LIGHT CAMERA AS GOVERNMENT MOVES TO SCRAP THEM



The NSW state government moves to scrap speed sign cameras. Credit: AAP

Already in 2019 there have been 310 lives lost on the state's roads - up by 16 compared to this time last year.

"We've seen speed cameras reduce fatality rates by 80 per cent at intersections around this state," NSW Transport and Roads Minister Andrew Constance said.

"Everyone needs to know, if you adhere to the law, you don't pay a fine, if you pay a fine, the money's going into the road safety fund to try and teach you to do the right thing in the first place."

The move follows revelations last month that Sydney drivers have been issued \$104 million in speed camera fines in the last 12 months alone.

And that figure is set to rise with the mooted introduction of cameras to stop motorists using mobile phones while behind the wheel.

Although speed camera revenue is significantly down this year, by almost \$80 million, its forecast to reach \$160 million next year thanks to the new mobile phone cameras.

UPCOMING INDUSTRY CONFERENCES

Once again, that's it for 2019! We have no conference of interest left to attend.

Stay tuned for the seventh edition (2020 edition) of our newsletter for upcoming conference and event dates

UPCOMING INDUSTRY EVENTS

Driving Instructor Professional Development Event

This event will be hosted by Intelligent Training Solutions and will include a 1-hour PD session (certificate of attendance provided) with a industry catch-up over light refreshments.

WHERE: ITS Training Centre - 7, 16a Keilor Park Drive, Keilor East, VIC 3033

WHEN: Tuesday 10th March 2020

COST: \$5 per person

PROFESSIONAL DEVELOPMENT OPPORTUNITIES



ROAD SMART TRAINING

Road Smart training for 2019 has now ended as the program is currently winding down for 2019 along with the

Enquiries: editorial@its.edu.au

school year and in preparation for the 2020 year.

Intelligent Training Solutions is still taking expression of interest for those of you wishing to join the Road Smart Program as an accredited driving instructor.

If you are interested and wish to have your name placed on our 2020 training list, please contact our administration office on 03 5415 0204.

PROFESSIONAL DEVELOPMENT WORKSHOPS

Intelligent Training Solutions will soon be releasing an online professional development series targeted at driving instructors and aimed at providing instructors with new skills and knowledge that can be used in your everyday business and used to target new business.



There are several organisations within the road safety space that you can benefit from. Some run monthly free webinars whereby



you can subscribe online and participate in the webinar live or receive a recording of their content for those who don't happen to be available at the time of delivery. These webinars usually run for about 60 minutes.

Not every webinar may be directly related to your job function, however, many of them are. It doesn't take much for you to modify the information to your own context, helping you deliver fresh information to your clients.

The philosophy underlying Professional Development is simple, engage, learn and some benefit is possible, if not guaranteed.

Don't engage, don't learn and everything remains the same. You will experience no growth and no improvement in both your business and your own life. That's not good enough for anyone involved in education.

How do you act with integrity if you have a business based on education, and you don't engage in education yourself?

Here are a few organisations you may want to consider for your professional development.

ARRB is just one organisation that will invite you to webinars for free. Don't take my word for it, look them up!

ACRS is a paid membership, but worth considering as they do have meetings that you attend in person as well as weekly reports covering the industry news from across Australia and international jurisdictions.

If you *I-o-v-e* technology and autonomous vehicles, then **Autonomous Vehicle**International may be worth considering. You will receive weekly emails and electronic copies of their magazine for free.

And of course, don't discount your local organisations and industry stakeholders. As an example, in Victoria, **VicRoads (Department of Transport)** has a wonderful website full of really useful information. The VicRoads YouTube channel and videos should be part of your education.

The **TAC** has a great website, *e-v-e-r-y* driver trainer across Australia should engage in their on-line e-learning modules. The TAC provide a version for Victorian drivers as well as interstate drivers.

For free webinars that have occurred, we recommend landing on our website www.its.edu.au click on the 'Student Portal' link. You will need to create a free account to gain access to our materials, however, we are always more than happy to add you to our P.D webinar library where we add the YouTube links from various organisations like those mentioned above. Our PD library provides you with a centralized spot to access these videos free of charge. You can also access our original content at a small fee if you wish to do so.

Paid professional development from a training organisation such as I.T.S is another avenue for those interested in more driver training and small business contextulaised materials.

We have a few different offerings for professional development in 2020. All or none of which may be worth your consideration. As an example, in early 2020 we will release our skill set on TLISS00155 Road Safety Skill as a targeted PD for driver trainers. Although originally developed with secondary school students in mind, this skill set has been contexualised to provide you with new information and tools that can be transferred into your own business and teaching methods by suppling you with information pertinent to you and your clients. This course will introduce you to free interactive software that can improve your outreach to clients and the public.

There are six nationally recognized units of competence involved with this particular professional development session. Information on this course will be available on the Intelligent Training Solutions website shortly, however as an overview, the units involved are:

- TLIF0075 Demonstrate awareness if interacting with other road users.
- TLIF0076 Demonstrate awareness of factors to reduce road harm
- TLIFF077 Demonstrate knowledge of risk factors and consequences in interacting with other road users
- TLIF0078 Recognise motor vehicle road crash risks and post-crash actions
- TLIF0079 Select a safe vehicle
- TLIF2010 Apply Fatigue Management Strategies

The next professional development session on offer in early 2020 will be the TLISS00162 – Driving Instructor Skill Set

This Skill Set reflects the work required by assessors who train and assess learner drivers/riders prior to issuance of a driver/motorcycle licence. It is also for assessors/examiners who assess drivers

upgrading their licences in the heavy vehicle classes.

For Victorian trainers, it can allow you to improve your knowledge of effective assessment and help facilitate a move interstate. It raises your qualification level above most trainers and makes you a better, smarter trainer.

If you are a Heavy Vehicle Trainer, it will help your integration into industry. This Skill Set takes two assessment units from the TAE qualification and delivers it within a driver training context.

Why learn about assessment regarding peeling an orange when you can learn about it in the context of driving and licencing. Once again, our website will be updated soon explaining this professional development session in more detail.

The units involved with this professional development session are:

- TAEASS401 Plan assessment activities and processes
- TAEASS402 Assess Competence

Then we always have the HLTAID003 Provide First Aid (HLTAID001 CPR inclusive)

A great course at a great price for Driver Trainers. Learn the skills, confidence and knowledge to provide initial emergency care in accordance with approved First Aid principles.

This course is provided as a standard inclusion within all our Driver Trainer courses. (TLI41218 and TLI41318)

One of the last professional development offerings we will mention in this edition of the newsletter is our Defensive Drive Course for Driver Trainers.

Have you wanted to add Defensive Drive courses to your business activities?

This course provides you with exposure to defensive drive courses with the added benefit of learning the information and having our trainers

help you convert what you learn into something you can teach!

This one day course provides you with theory and practical knowledge and activities that you can convert and add to your business.

Whether you dip your toe into the world of professional development with a free webinar or get serious from the start and look at a nationally recognized course, we know that you will benefit from the experience.

INDUSTRY COURSES – UPCOMING COURSES

CAR DRIVING INSTRUCTOR COURSE



TLI41218 Certificate IV in Transport & Logistics (Road Transport – Car Driving Instructor Course)

WHEN: Term 1 enrolments for 2020 in NSW, ACT, SA and VIC are NOW OPEN

For more information visit our website www.its.edu.au

HEAVY VEHICLE INSTRUCTOR COURSE



TLI41318 Certificate IV in Transport & Logistics (Road Transport – Heavy Vehicle Driving Instructor Course)

WHEN: Term 1 enrolments for 2020 in NSW, ACT, SA and VIC are NOW OPEN

For more information visit our website www.its.edu.au





EMPLOYMENT OPPORTUNITES

MANUAL DRIVER TRAINERS REQUIRED FOR OUR CAR DRIVING INSTRUCTOR COURSES IN SOUTH AUSTRALIA, ACT, NSW AND VICTORIA!!!



Intelligent Training Solutions is currently seeking to expand its casual and part-time driver trainers/instructors in the states Victoria, South Australia, NSW and the Australian Capital Territory.

NOTE: SA trainers must be CBT&A or VORT accredited.

Pay Rate: Between \$43.20 to \$60 per hour

If you are a qualified and accredited manual driving instructor with your own vehicle and are interested in teaching adults then please contact Melissa Kennedy on 03 5415 0216 or via email info@its.edu.au

BUS TRAINER AND ASSESSOR REQUIRED!



Intelligent Training Solutions is currently seeking a heavy vehicle operator to join our training and assessment team.

This is a casual position well suited to a driving instructor with a HR licence, heavy

vehicle experience is a must. P.T.V experience would be an advantage but not required.

Pay Rate: \$45 per hour

WORKING AT HEIGHTS AND/OR CONFINED SPACES TRAINER AND ASSESSOR REQUIRED



This next job post has nothing to do with driving instructing, however, may still appeal to those of you who have experience with either Working at Heights or with Confined Spaces.

Intelligent Training Solutions is currently seeking a trainer/assessor to teach either one or both of the qualifications above. This is a casual position and would be well suited to a self-employed person who can run a course with a weeks notice. All training materials and required equipment is provided by our RTO.

Pay Rate: Between \$40 to \$60 per hour

TRAINER AND ASSESSOR REQUIRED with MECHANICAL EXPERIENCE



We apologise again that this next job post still has nothing to do with driving instructing, however, like the previous job opportunity, it may still appeal to those of you who have experience with general tools or have worked in a mechanical workshop.

Intelligent Training Solutions is currently seeking a trainer/assessor to join our team and teach our test and tag fire extinguisher course. This is a casual position and would be well suited to a self-employed person who can run course with short notice. All training materials, equipment and training will be provided by our RTO.

Pay Rate: Between \$40 to \$60 per hour

If you are a driving school and require a qualified driving instructor to join your team, send us an email and we will advertise here **for FREE!**

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DAVY'S FOOD & WINE TOURS

A big thank you to Davy's Food and Wine Tours for helping with this edition of our industry newsletter.



With summer finally arriving, what a great time to start exploring Victoria's food and wine industry.

Davy's food and wine tours caters for corporate functions and individual food and wine enthusiast with their tours running all year around.

Consider subscribing to their monthly newsletter as Davy shares secret family recipes, paring wines with delicious food, and amazing products on offer such as their Crushed Chilies.

For more information on Davy's tours, visit their website www.davysfoodandwinetours.com.au or contact Davy Bourbon himself on 0413 710 471.

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Where possible, articles should be in an unformatted Word document and emailed to: editorial@its.edu.au

Alternatively, submissions can be posted to:

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The contributor's name, address and contact number must accompany each submission.

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